

WE'RE HIRING

BUSINESS DEVELOPMENT MANAGER

This is an opportunity for an outstanding individual to join our talented professionals in planning and executing business initiatives that support L'avenirs' growth. If you find satisfaction in seeing tangible results and spearheading organisational success, we are looking for highly driven individuals who align and propel us to reach our objectives of becoming a Multi Million Dollar Agency(MMDA).



RESPONSIBILITIES

- Develop marketing strategies to expand the business
- Focus on agency growth and elevation
- Assist the consultant with business acquisition of corporate clients and solutions
- Collaborate with producers to identify business opportunities
- Participate in regular and ad-hoc agency events
- Keeping up with after-sales services and customer service
- Prepare company briefs for key meetings and pre trip briefs

REQUIREMENTS

- Keen eye for talent and client acquisition
 - Strong business acumen
- Persuasive and professional in communication
 - Practices professional emailing etiquette
 - Self-motivator
 - Time management skills
 - Professional and marketable

Any enquires, reach out to laveniradvisory@rep.greateasternfa.sg